



Windward Islands Airways International (Winair) N.V.
P.O. Box 2088 / Airport Road #69
Simpson Bay, St. Maarten, Dutch Caribbean
Tel: +1 721 545-2568

Windward Islands Airways International (Winair) N.V. is the successful airline of St. Maarten. We have a long history and are doing well in a dynamic, international setting. Currently, we have about 235 employees, but we expect to grow substantially in the upcoming years. Winair is investing in our employees, empowering them, and striving to be an excellent workplace for ambitious professionals. To support further growth, Winair is looking for

Pricing Trainee

Organizational Relationship:

The Pricing Trainee report to the Manager Revenue Optimization.

Job Scope

The Pricing trainee is responsible to analyze market trends, monitor competitor fares, and develop pricing strategies under the supervision of the Manager Revenue Optimization.

Tasks and responsibilities

- Implement structured pricing seasonality by route.
- Identify all “Sporting, Music and Cultural Events” across the network and ensure flights are managed to best optimize revenue.
- Maintain consistent pricing strategies across all markets.
- Monitor fare structures, market demand, and competitor pricing
- Adjust pricing in real-time based on performance metrics and market shifts
- Coordinate the correct distribution of tariffs
- Evaluate and review all existing interline agreements to maximize benefit for WM
- Identify revenue leakage and future opportunities to increase yields

Qualifications

- Student or graduate in Business, Economics, Finance, or related field (HBO)
- Strategic thinker with commercial acumen
- Understanding of airline pricing and inventory
- Analytical, interpretive, and organizational skills.
- Excellent written, and verbal communication skills
- Ability to thrive in a fast-paced, client-focused environment

Are you the qualified person for this internship? Do you have an interest in starting a new chapter with our company? If yes, please apply by sending a motivational letter, a resume and a valid copy of your passport to the Human Resources Department at humanresources@fly-winair.com. If you fit the profile and you have a Dutch nationality we will contact you for a formal appointment.